

FRED GORDON

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Bloomfield Hills, MI 48304
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Born July 7, 1936, Detroit, MI
2. Education
 - Mumford High School, Detroit, MI 1954
 - University of Michigan, Accounting, B.B.A. 1958
 - Northwestern University, Accounting, M.B.A., 1959, with distinction
 - University of Michigan Law School, J.D., 1962
3. Real estate and financial experience
 - Principal founder, Board Member and Secretary, First National Bank of Warren (“Bank”), Warren, Michigan, 1966 – 1975
 - Developed, 1968, 100,000 s.f. Bank Headquarters/multi-tenant office building, Warren, Michigan
 - Responsible for the \$6 million financial rehabilitation of the Colony Beach Resort and Tennis Club during 1976-1989, Longboat Key, Florida, involving the First City Savings & Loan, Bradenton, Florida
 - Founded Real Estate Development and Investment Company with Robert Sosnick, 1970 – 1978, which developed and operated over 1.1 million square feet of class “A” major office buildings and a hotel in Southeastern Michigan, valued at in excess of \$90 million.
 - General Partner Detroit Hilton Ltd., 809 room hotel, 1969 – 1978 and development and operation of three major full service suburban Hilton Hotels, 1970 through 1976
 - Founding partner of The Balcor Company, along with Jerry Reinsdorf and Donald Fortunato, responsible for investment banking relations and property acquisitions, 1972 – 1976. The company was acquired by American Express during 1982 and ultimately controlled assets exceeding \$3 billion.
 - During 1977 through 1988, associated with an equal partner in real estate acquisition and development of shopping centers, office and multi-family properties having a value in excess of \$30 million.

- From 1988 through 1994 acquired 8,000 multi-family units having a value of in excess of \$200 million.
- Formation of proposed \$300 million (including previously acquired properties) American Multifamily Trust, principal sponsor and designated Chairman and CEO, orchestrated filing of approved registration statement and assembly of management team.
- Development during 1999 of the \$17 million 95,000 s.f. corporate office and research facilities for the multi-billion dollar Imperial Chemical Industries, Auburn Hills, Michigan.
- Development 1998/1999, \$4 million, 30400 s.f. office building for the State of Michigan, Pontiac, Michigan.
- Investment 1998, 78,000 s.f. multi-tenant office building, Bradenton, Florida.
- Investment 1998, 47,000 s.f. multi-tenant shopping center, Bradenton, Florida.
- Investment 1999, 100,000 s.f. multi-tenant shopping center, York, Pennsylvania.
- Investment 2000, 570,000 s.f. corporate headquarters and operations building, San Antonio
- Development, 2000 to present, of 146 acre Brownfield corporate/commercial parcel, Auburn Hills, Michigan
 - Development of future 104 room Marriott SpringHill Suites and 140 room Hilton Homewood Suites
- Investment 2001, 16,000 s.f. surgical center, Grapevine, Texas
- Investment 2002, 60,000 s.f. medical office building, Grapevine, Texas
- Development 2003, 58,700 s.f. office/research building, for large multi-national company, Auburn Hills, Michigan
- Investment and development of 400+ acres, unit residential sub-division and golf course, Traverse City, (Northport) Michigan, 1999 to present
- Development and 2004 sale of 400+ acres, 1,250 unit residential sub-division, 400 room hotel and 18 hole golf course, Palm Springs, California
- Founding Board member, Bank of Auburn Hills, July, 2005

4. Public appearances

- Panelist, Multi-Housing Council Quarterly Meeting, Dallas, Texas 1993
- Panelist, M/PF Multi-Family Conference, Dallas, Texas 1993
- Panelist, 11th Annual Entrepreneurship Conference, Small Business and New Enterprise Club, Harvard Business School 1994
- Numerous Continuing Legal Education Programs, State Bar of Michigan, Partnership, Taxation and Real Estate Transaction Structuring
- Panelist, Regional Property Tax Assessors Conference, Tax Abatement Litigation

5. Charitable and professional organizations

- Former Board member of the Juvenile Diabetes Foundation
- Former Council Member of the Corporate, Finance and Business Section, State Bar of Michigan
- Former member National Multi-Family Housing Council
- University of Michigan Presidents Club